

Caveo Brings Products, Solutions, Services to Mid-Market Companies

iForceSM Partner Profile

iForceSM

 Sun
microsystems

Key highlights

Industry Expertise

- Financial Services
- Manufacturing
- Media
- Retail
- Telecommunications

Services

- Strategic Planning and Discovery
- Investment Evaluation
- Architecture and Design
- Implementation and Deployment

Solutions

- Secure Remote Access
- Microsoft Alternatives
- Identity Management

Sun[™] ONE Expertise

- Sun[™] ONE Meta-Directory Server
- Sun ONE Identity Server
- Sun ONE Messaging Server
- Sun ONE Portal Server
- Sun ONE Web Server
- Sun ONE Applications Server
- StarOffice[™] Office Suite



caveo

“Sun’s success in providing scalable, secure Internet technologies dovetails well with Caveo’s offerings. Sun provides the product innovation and we add the value, unique to each client’s requirements.”

– Gordon Hogg, Partner, Caveo Technology Group

Caveo Technology Group is a leading provider of products and solutions that address the infrastructure requirements of mid-market companies. Headquartered in Toronto, Canada, the company supports clients throughout North America, with expertise in industries such as financial services, manufacturing, and telecommunications. Caveo also has a seven-year relationship with Sun Microsystems as both a Sun[™] iForceSM Partner and a Sun ONE Elite iForce Partner for the Sun Open Net Environment (Sun ONE).

A Pre-integrated Approach to Solutions

Caveo maintains a strong focus on minimizing complexity and total cost of ownership (TCO) while speeding time to benefit for its clients. In support of this focus, Caveo specializes in providing unique, pre-integrated products and solutions that install immediately and are nonintrusive to existing operational environments. Many of Caveo’s customers—such as Royal Bank, Toronto Star, Progistix, and CIBC Mellon—have leveraged Caveo’s industry expertise and experience in building pre-integrated technology solutions to guarantee successful delivery and immediate payback on technology investments.

Caveo Business Solutions

Caveo backs its product and solution offerings with professional services that guarantee successful delivery and ensure that clients realize their return on investment (ROI) in a timely fashion. This includes providing the first line of support for all products in a given solution.

Each Caveo business solution is unique, and is designed to reduce or eliminate operational costs and management support and complexity in the following three areas.

Secure Remote Access

Caveo's AccessAnywhere solution combines the best features of virtual private networks (VPNs), extranets, and dial-up connections in a single network appliance. This unique, prebuilt solution combines the Sun Fire™ V210 hardware platform with the Sun ONE Portal Server and several third-party software products for secure access to any UNIX®, IBM AS400, mainframe or Microsoft Windows application.

The AccessAnywhere platform provides users with the flexibility to access any critical business process or business application from a standard Web browser. With no client software to install and manage, the platform virtually eliminates all of the management headaches and costs associated with maintaining traditional VPN remote access deployments. This combination of lower cost and reduced complexity frees organizations to increase the number of remote access users for less cost than it typically takes to deliver just a handful of remote users with a VPN today. Adding remote users and extending their workday, without the need for expensive company laptops, translates into greater employee productivity and lower operational costs.

Microsoft Alternative Solutions

Caveo has pre-integrated a number of desktop productivity and server solutions that enable organizations to minimize or reduce the cost of acquiring and/or owning Microsoft software and associated personal computers.

For example, Caveo's unique, pre-built desktop productivity alternatives combine the Sun hardware platform with the Sun ONE Messaging Server to help clients maintain the Microsoft Outlook desktop client without the expense of deploying Microsoft Exchange licenses and upgrades. Likewise, Sun's StarOffice™ Office Suite can provide significant cost savings over Microsoft Office XP.

Similar savings are made possible by deploying Caveo's unique, pre-built server alternatives, which combine the Sun hardware platform with Sun ONE software and third-party software products to provide file and print services or terminal services without the need for equivalent Citrix or Microsoft Windows product licenses.

All these solutions reduce Microsoft licensing costs while providing the same user "look and feel," so organizations can reduce their IT budgets without impacting user productivity and satisfaction.

Identity Management

With the proliferation of Active Directory, LDAP, e-mail, legacy, and "home grown" directories inside even the smallest organizations, the goal of a "strategic identity management" platform that addresses federated identity, policy-based access management, and single sign-on presents a complex and challenging exercise.

Based on more than seven years of experience in helping organizations build strategic identity management platforms, Caveo has created its operational identity management

solution, CentralD, a proven approach to simplifying these challenges by centralizing and unifying directory technologies.

Caveo's CentralD solution is built on the Sun ONE Directory Server and provides organizations with a central user identification repository that unifies user identities and provides password synchronization. This integrated repository serves as the platform for the delivery of new services, such as employee self-service capabilities, as well as the provisioning and de-provisioning of IT resources.

The Commitment to Sun Technology

To maintain its commitment as a Sun ONE Elite iForce Partner and an exclusive integrator of Sun ONE software products, Caveo ensures that every consultant is trained and certified on Sun hardware and Sun ONE software, with particular focus on the Sun ONE Portal Server and the Sun ONE Platform for Network Identity.

Together, Sun and Caveo help organizations lower their operational costs and reduce complexity within and beyond their IT operations and management.

Get the details.

For more information on Caveo Technology Group, please visit caveo.ca. And for additional information on Sun software, please visit sun.com/software.

Sun Microsystems, Inc. 4150 Network Circle, Santa Clara, CA 95054 USA Phone 1-650-960-1300 or 1-800-555-9SUN Web sun.com



Sun Worldwide Sales Offices: Argentina +5411-4317-5600, Australia +61-2-9844-5000, Austria +43-1-60563-0, Belgium +32-2-704-8000, Brazil +55-11-5187-2100, Canada +905-477-6745, Chile +56-2-3724500, Colombia +571-629-2323, Commonwealth of Independent States +7-502-935-8411, Czech Republic +420-2-3300-9311, Denmark +45-4556-5000, Egypt +202-570-9442, Estonia +372-6-308-900, Finland +358-9-525-561, France +33-1-34-03-00-00, Germany +49-89-46008-0, Greece +30-1-618-8111, Hungary +36-1-489-8900, Iceland +354-563-3010, India-Bangalore +91-80-2298989/2295454, New Delhi +91-11-6106000, Mumbai +91-22-697-8111, Ireland +353-1-8055-666, Israel +972-9-9710500, Italy +39-02-6415111, Japan +81-3-5717-5000, Kazakhstan +7-3272-466774, Korea +82-2-2193-5114, Latvia +371-750-3700, Lithuania +370-729-8468, Luxembourg +352-49-11-33-1, Malaysia +603-21161888, Mexico +52-5-258-6100, The Netherlands +00-31-33-45-15-000, New Zealand-Auckland +64-9-976-6800, Wellington +64-4-462-0780, Norway +47-23-36-96-00, People's Republic of China-Beijing +86-10-6803-5588, Chengdu +86-28-619-9333, Guangzhou +86-20-8755-5900, Shanghai +86-21-6466-1228, Hong Kong +852-2202-6688, Poland +48-22-8747800, Portugal +351-21-4134000, Russia +7-502-935-8411, Saudi Arabia +9661-273-4567, Singapore +65-6438-1888, Slovak Republic +421-2-4342-94-85, South Africa +27-11-256-6300, Spain +34-91-596-9900, Sweden +46-8-631-10-00, Switzerland-German 41-1-908-90-00, French 41-22-999-0444, Taiwan +886-2-8732-9933, Thailand +662-344-6888, Turkey +90-212-335-22-00, United Arab Emirates +9714-3396333, United Kingdom +44-1-276-20444, United States +1-800-555-9SUN or +1-650-960-1300, Venezuela +58-2-905-3800, or online at sun.com/store

SUN™ THE NETWORK IS THE COMPUTER © 2003 Sun Microsystems, Inc. All rights reserved. Sun, Sun Microsystems, the Sun logo, iForce, StarOffice, Sun Fire, Solaris, and The Network Is The Computer are trademarks or registered trademarks of Sun Microsystems, Inc. in the United States and other countries. UNIX is a registered trademark in the United States and other countries, exclusively licensed through X/Open Company, Ltd. Information subject to change without notice. Printed in USA 05/03 FE2002-01.3K