

# CUT THE COST OF YOUR MOBILE WORKFORCE BY 70%

YOU CAN SAVE UP TO \$2,827.00 ANNUALLY FOR EACH MOBILE EMPLOYEE.

At \$4,069 per employee per year, the first thing that you should notice is that providing remote access to your employees is expensive.

It's expensive because your IT organization is using a tool that was designed to support remote offices not remote users! This tool introduces unnecessary acquisition costs and significantly complicates the job of IT operational support and maintenance.

To control the cost, your IT organization restricts the number of remote users and to protect the integrity of the data, your IT organization insists on provisioning company owned laptops. These conflicting goals limit the productivity benefits and introduce unnecessary cost overhead.

A better approach is to manage and protect a remote access service and let your users provide the access tool!

For example, today you provide a voicemail service and let your users access that system from their own telephone and connection. This same service approach can apply to your remote email, file and application access. The net impact is lower IT cost and complexity and greater user satisfaction.

## WHAT DOES THIS MEAN TO YOUR COMPANY?

The productivity benefits of remote access are no longer bound by high acquisition and operational costs.

Now every employee, partner and supplier can access your company data and information remotely while your IT organization gains greater access and privacy control over the service.

### Contact:

Caveo Technology Group  
905.361.2853  
[sales@caveo.ca](mailto:sales@caveo.ca)  
[www.caveo.ca](http://www.caveo.ca)



AccessAnywhere  
Remote Access Appliance

## COST/BENEFIT ANALYSIS

Costs	Your Current Cost	AccessAnywhere
<b>User Expense</b>		
Laptop vs. Desktop	\$ 800	\$ 333
VPN Client Software	\$ -	\$ -
Personal Security Software	\$ 33	\$ -
High Speed Connection	\$ 480	\$ 480
<b>Total Annual User Expense</b>	<b>\$ 1,313</b>	<b>\$ 813</b>
<b>IT Expense</b>		
Install & Maintain Client Software	\$ 417	\$ -
Network & Config Changes, Firewall Mods	\$ 1,042	\$ 208
New Software Testing & Distribution	\$ 417	\$ -
<b>Total Annual IT Expense</b>	<b>\$ 1,875</b>	<b>\$ 208</b>
<b>Help Desk Expense</b>		
Initial Setup & Ongoing Admin Support	\$ 68	\$ 17
Remote Access Connection Support	\$ 813	\$ 203
<b>Total Annual Help Desk Expense</b>	<b>\$ 881</b>	<b>\$ 220</b>
<b>Total Annual Costs Per Mobile Employee</b>	<b>\$ 4,069</b>	<b>\$ 1,242</b>
<b>Your Annual Cost Savings:</b>	<b>\$ 2,827</b>	<b>70% Savings</b>

Based on an average company with 100 mobile users

Benefits	Current	Projected	Features
Employee Productivity	1:1 RATIO	7:1 RATIO	Add seven new mobile employees for the cost of one today.
Remote Access to ANY Corporate Application	YES	YES	Access any application from a standard Web browser.
Improved Partner & Supplier Productivity	LIMITED	HIGH	No more problems with incompatible equipment.
Improved Customer Confidence	LOW	HIGH	Compliance with HIPPA & Sarbanes-Oxley standards.
Control over non-IT-managed PC's	LOW	HIGH	You now control the service NOT the PC tool.
Privacy Control	LOW	HIGH	External users access applications NOT the company network.